

AUTOMOTIVE DEALERSHIPS

Your industry is specialized and unique –
Does your accountant understand the nuances?
Need to view your financials from a different perspective?
Are you considering a captive?

MarksNelson also provides:

- ▶ Assurance services
 - ▶ Business tax
 - ▶ Business valuations
 - ▶ Cost segregation studies
 - ▶ State & Local Tax
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MarksNelson has experience working with automobile dealerships throughout the Midwest that represent nearly every manufacturer. We understand the unique operational issues that you face from maintaining inventory to safeguarding sensitive customer information.

Our professionals not only have a broad perspective of your industry, but we also stay current with the trends and issues that affect your business. We regularly attend the national automotive accounting conferences sponsored by the NADA and AICPA. Additionally, we play an active role with the Leading Edge Alliance Automotive special interest group.

We understand that your world is continually changing and that it is more important than ever for your organization to stay ahead of the curve. That's why we are dedicated to proactively providing you with the strategies and solutions you need.

MarksNelson Automotive Specific Services:

- ▶ Insurance captives
- ▶ LIFO calculations
- ▶ 263A calculations
- ▶ Floor plan inventory observations
- ▶ Benchmarking
- ▶ Safeguarding of customer information
- ▶ F&I consulting
- ▶ Dealer statement analysis
- ▶ Assistance with manufacturers requests
- ▶ Regulatory compliance
- ▶ Mergers & acquisitions

